



Curriculum Vitae

Summary

Arbitrator and mediator on the roster of several arbitration chambers, where he serves on domestic and international arbitrations combining a solid academic background with more than 25 years of experience as a transactional and litigation lawyer. Before becoming a full-time neutral, led a team providing all the services of a legal department to international companies without in-house lawyers in Brazil. Advised the top management of Fiat Automóveis (for 10 years), Petronas Lubrificantes (for 15 years), Joy Global (for 10 years) and Fiatengireering (for 13 years). Among other activities, advised such companies in tax, contractual, litigation and arbitration matters as well as in the implementation of corporate policies. Interfaced with General Counsels of foreign controlling shareholders; represented clients in administrative, tax, civil and commercial litigation as well as in arbitration; hired and managed on behalf of clients specialized law firms in areas such as environmental and criminal law; negotiated import and export contracts to and from the United States, Europe, Venezuela and Argentina.

Education

- LLB, Universidade Federal de Minas Gerais (“UFMG”) School of Law, Belo Horizonte, Brazil - 1990;
- Undergraduate Teaching Assistant - UFMG Commercial Law Department from 1988 to 1990;
- Post-Graduation Diploma in International Arbitration and Construction Contracts Arbitration, with merits – SIA - Queen Mary University of London – 2015.

Experience

Arbitrator, Mediator and Dispute Board panelist

- Serves as arbitrator in domestic and international procedures held under the auspices of the main Brazilian arbitration chambers.
- Among recent cases, acted as chairman in two real estate development arbitrations involving hundreds of residential and commercial units; as co-arbitrator in an M&A dispute involving an Italian company investing in the Brazilian auto industry and as co-arbitrator in two green field mining development disputes, one of them involving foreign investors.
- Since June 2016, Pedro is the VP of Arbitration at CAMARB - Camara de Arbitragem Empresarial Brasil where he is responsible for overseeing the Chamber’s decisions regarding the arbitral proceedings (appointment and challenge of arbitrators etc.)
- Pedro is a mediator trained by the American Arbitration Association, the New York City Bar, the International Institute for Conflict Prevention & Resolution (CPR) and JAMS International (by invitation). He participated in commercial mediations in US and have been conducting commercial mediations in Brazil since 2015.
- Pedro was certified by the Dispute Board Foundation to work as a neutral on the Dispute Boards of the Olympic and Para Olympic Brazilian Games of 2016 and presides a DAB working on a major resettlement project in Brazil.



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Pedro Ribeiro, FCI Arb

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Founding Partner at Advocacia Pedro Ribeiro (since June 2015)

- Provide services as arbitrator, mediator, DRB panelist and Alternative Dispute Resolution adviser.

Of Counsel at Sacha Calmon & Misabel Derzi Advogados (2013 to 2015)

- Advised on commercial contracts, construction law and ADR with TAX related issues.

Legal Consultant at OSX do Brasil S.A. (EBX group) (2012)

- Advised on management of construction contracts and best management practices for legal departments.

Partner at Ribeiro de Oliveira Advogados (2000 to 2012)

- Managing Partner from 2005 to 2010.

- Responsible for the following work, done by the law firm as an outsourced in-house legal department:

Contracts – Drafted and negotiated several domestic and international contracts, including the purchase and sales of equipment, manufacture and distribution of lubricants, contracts following the models of the International Chamber of Commerce - ICC and FIDIC, as well as M&A agreements;

Litigation – Represented clients in litigation and arbitration proceedings regarding the above-mentioned activities;

Contract Legal Management – Assisted clients in negotiating and managing contracts and related claims and litigation with major corporations, such as GE, Petrobrás, MPX, Vale, Siemens, Odebrecht, Andrade Gutierrez and CSN, among others.

Public Bids and Private Tenders – Led a legal team advising various consortia in major Brazilian infrastructural public bids, such as the ones held by Aneel, Chesf, Valec, Codefasf, FURNAS, CPTM, Paranaguá Port, Infraero as well as in private tenders in Brazil and abroad.

Statutory Officer at Petronas Lubrificantes S.A. (2006 to 2008)

- Non-executive officer representing the foreign shareholder.

Legal Manager (outsourced) at Fiatengineering do Brasil Ltda. (d.b.a. Mairetecnimont) (1997 to 2002)

- Drafted and negotiated several domestic and international contracts such as EPC, EPCM, Target price, Alliance, FIDIC etc. Advised in various consortia in major Brazilian infrastructural public bids, was responsible for the administrative proceedings on the Federal Court of Auditors and for filing injunctions to assure the right to present an offer.

- Managed commercial, civil, labor and tax litigation as well as construction claims and arbitrations with subcontractors and clients; was the leading lawyer on the Federal Court of the 2nd Region case regarding the illegality of the withholding of Social Security Taxes in turnkey construction contracts.

Lawyer at Ribeiro de Oliveira Advogados (1990 to 1999)

- As a senior associate, was responsible for filing and representing Fiat Automóveis do Brasil S.A. in more than 400 tax, civil and commercial lawsuits.

- As a junior associate, represented the firm clients on civil and commercial litigation. Was part of the team representing Mineração Morro Velho in the labor lawsuits following a lay-off of more than 2,000 employees, including the disputes filed by the labor unions.

Additional Information

Languages - Portuguese; working proficiency in English and intermediary proficiency in Italian and French.

Organizations: Chartered Institute of Arbitrators – CI Arb, Fellow; Society of Construction Law, Dispute Resolution Board Foundation; Brazilian Arbitration Committee of ICC; Brazilian Arbitration Committee – CBA; Member of the advisory board of the Câmara de Arbitragem Empresaria Brasil – CAMARB; Arbitration Committee of Brazilian Bar Association, MG Chapter; Arbitration, Mediation and International Construction Committee – IBA.



Lectures

Panelist, “Evidence and hearings on Construction Arbitrations during the Pandemic - Challenges and Lessons”, webinar organized by the Brazilian Institute of Construction Law – IBIDiC, (August, 2020);

○ Panelist, “Brasil Portugal Seminar”, Webinar organized by the Brazilian Association of Tax Law, virtual (June, 2020);

○ Panelist, “Business Mediation as an Alternative to Post-Crisis Conflicts” Webinar by Câmara de Mediação e Arbitragem Empresarial Brasil - CAMARB Debate, virtual, (June, 2020);

○ Panelist, "Tax Arbitration", Pontifical Catholic University, Belo Horizonte, Brazil (October 2019);

○ Panelist, "Labor Arbitration", Law Firm's Center Research - ("CESA") and CAMARB, Belo Horizonte, Brazil (September 2019);

○ Panelist, "Arbitration and Civil Law - pre-contractual obligations", CAMARB, Belo Horizonte, Brazil (August 2019);

○ Panelist, "Expedited Arbitration", VI National Seminar on Arbitration, Construction and Infrastructure, Regional Council of Engineers and Architects, Minas Gerais Chapter - CREA, Belo Horizonte, Brazil (June 2019);

○ Panelist, “Multidisciplinary panels on Dispute Boards: are lawyers really necessary?”, VI International Congress of the Brazilian Institute of Construction Law (IBDiC), São Paulo, Brazil (September 2018);

○ Panelist, “Damages and Arbitration”, CAMARB and Tozzini Freire Law Firm, São Paulo, Brazil (September 2018);

○ Panelist, “The domestic and international experience with Dispute Boards”, Dispute Boards and Brazilian Law – a “new” method of dispute resolution. Brazilian Bar Association, Rio Grande do Sul Chapter, Porto Alegre, Brazil (August 2018);

○ Panelist, “Hot Topics on Arbitration”, CAMARB, CAMITAL and Brazilian Institute of Civil Procedure (IBDP) meeting, Belo Horizonte, Brazil (August 2018);

○ Panelist, “Arbitration and the dispute resolution system on construction contracts – FIDIC”, XI Arbitration and Mediation Seminar, São Paulo, Brazil (August 2018);

○ Panelist, Panel V – Dispute Resolution on Infrastructure and Civil Construction and Panel VI – Hot Topics, I North Arbitration Congress, Brazil, Manaus (May 2018);

○ Speaker, “Dispute Resolution in International Trade”, Law Dialogues on IBMEC Law School, Belo Horizonte, Brazil (May 2018);

○ Semifinals Judge, “CPR International Mediation Moot Competition”, São Paulo, Brazil, (April 2018);

○ Panelist, “Economic Benefits of Mediation” – I International Business Mediation Congress – GEMEP / CBar (Business Mediation Group of the Brazilian Arbitration

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- Committee), AASP, São Paulo, Brazil (October 2017)
- Panelist, “Case management Techniques in Arbitration and Mediation” – ICC Young Arbitrators Forum, IBMEC Law School, São Paulo, Brazil (October 2017);
- Panelist, “Arbitration and Mediation Topics related to the case of the VIII Arbitration and Mediation Brazilian Competition”, Mackenzie University, São Paulo, Brazil (October 2017);
- Speaker, “Construction and Arbitration: Basic Skills and Model Contracts” – Meeting of the Construction Law Group of the Brazilian Arbitration Committee (“CBAr”), Belo Horizonte, Brazil (October, 2017);
- Panelist, “Arbitration and its relation to other ADR methods – II CBMA International Arbitration Congress”, Museu do Amanhã, Rio de Janeiro, Brazil (August 2017);
- Panelist, “Join Forces: Barristers and Advogados: A discussion on issues of international Law” - Bar Council of England and Wales and Brazilian Bar Association, Belo Horizonte, Brazil (June 2017);
- Panelist, Breakfast Roundtable - Bar Council of England and Wales and CAMARB, Belo Horizonte, Brazil (June 2017);
- Panelist, “Dispute Resolution on infrastructure contracts involving public administration”- SICEPOT-MG (Heavy Industries Construction Union, Minas Gerais Chapter), Belo Horizonte, Brazil, (June 2017);
- Speaker, “Practical aspects of Arbitration” – Lecture on IBMEC Law School International Relations Course, Belo Horizonte, Brazil (June 2017);
- Judge, “CPR International Mediation Moot Competition”, São Paulo, Brazil, (May 2017);
- Speaker, “Meeting for the Peaceful Solution of Commercial Conflicts”, Brazilian Bar Association - Minas Gerais Chapter (“OAB-MG”) (May 2017);
- Speaker, Brazilian Arbitration Committee (“CBAr”) Dinner Roundtable “Report on UNCITRAL’s 67th Section” Grupo de Estudos de Mediação Empresarial – Comitê Brasileiro de Arbitragem, São Paulo, Brazil, (May 2017);
- Panelist, “Tax Arbitration” – ABRADT (Brazilian Tax Association) and CAMARB (Brazilian Chamber of Commercial Arbitration), Belo Horizonte, Brazil, (April 2017);
- Speaker, “Capital-Intensive Infrastructure Projects” – OAB-MG, Infrastructure Committee, Belo Horizonte, Brazil (April 2017);
- Panelist, “Foreign Influence and The Development of Commercial Mediation In Brazil” - IV Brazilian Arbitration and Commercial Mediation Congress, Belo Horizonte, Brazil (March, 2017);
- Panelist, “Mediation issues relevant to enforcement of conciliated settlement agreements in practice” - joint program by UNCITRAL and the International Mediation Institute (IMI), New York, (February 2017);
- Speaker, “Arbitration of construction disputes on times of crisis” – UFMG School of Law, Belo Horizonte, Brazil (November 2016);
- Panelist, “Practical aspects of DRBs from the lawyer’s perspective” – IBMEC Law School, Belo Horizonte, Brazil (November 2016);
- Panelist, “Extrajudicial Management of Conflicts” – III Minas Gerais’ Seminar of Law Firms and Corporate Lawyers, Belo Horizonte, Brazil (November 2016);
- Speaker, “Arbitration on a Global Economy” - Newton de Paiva Law School, Belo Horizonte, Brazil (November 2016);
- Speaker, “Arbitration as a tool on Commercial Strategy” – IBMEC Law School, Belo Horizonte, Brazil

(October 2016);

- Panelist, “The impact of the new Civil Procedure Code on Arbitration” – 20 Years of the Arbitration law: Past, Present and Future – Milton Campos Law School, Belo Horizonte, Brazil (August 2016);
- Roundtable with the Board of Directors, “Arbitration and the Construction Industry” - SICEPOT-MG (Heavy Industries Construction Union, Minas Gerais Chapter), Belo Horizonte, Brazil, (August 2016);
- Panelist, “DRB decisions as proof on Arbitral Proceedings” – II Dispute Board International Seminar, SINDUSCON-SP (Construction Industries Union, São Paulo Chapter) (August 2016);
- Panelist, “The International and Domestic experience with DRBs” – IV National Arbitration, Construction and Infrastructure Seminar - Regional Council of Engineers and Architects, Minas Gerais Chapter - CREA, Belo Horizonte, Brazil (June 2016);
- Instructor, “Advance International Arbitration Training: ICC and other institutions” - Arbitration and Mediation Chamber of the Brazil-Canada Chamber of Commerce – CAM-CCBC and School of International Arbitration (SIA) da Queen Mary University of London, São Paulo, Brazil (May 2016);
- Moderator, “Discussions regarding the use of mediation during arbitration”, CPR IV Brazil Mediation Congress – The Dispute Resolution Divide: Harmonizing Global Approaches, Rio de Janeiro, Brazil (May 2016);
- Speaker, “The Impacts of the New Legislation on Arbitration and Mediation” – American Chamber of Commerce Brazil, Belo Horizonte, Brazil (September 2015);
- *Idem*, American Chamber of Commerce Brazil, Uberlândia, Brazil (September 2015);
- Panelist, “Proofs on Arbitration, Mediation and DRBs” - Brazilian Bar Association, Minas Gerais Chapter OAB.MG, Belo Horizonte, Brazil (August 2015);
- Speaker, “Arbitral Procedures and the interface with the Courts” – Course of Arbitration for Lawyers - Brazilian Bar Association, Minas Gerais Chapter – OAB.MG, Belo Horizonte, Brazil (June 2015);
- Panelist, “Mediation of Construction Disputes: the mediator qualifications” - II Brazilian Arbitration and Commercial Mediation Congress, São Paulo, Brazil (February 2015);
- Speaker, “Negotiating Commercial Disputes” – IBMEC Law School (December 2014);
- Panelist, “The use of Mediation by new Players after the Legislation changes: the role of the Public Prosecutors and of the Companies” – Arbitration and Mediation Chamber of the Brazil-Canada Chamber of Commerce – CAM-CCBC, São Paulo, Brazil (September 2014);
- Panelist, “Mediation with the Public Administration” – São Paulo University School of Law - USP, São Paulo, Brazil (September 2014);
- Panelist, “Negotiating environmental conflicts with the private sector” – FIEMG (Federation of Industries of Minas Gerais State), Belo Horizonte, Brazil (September 2014);
- Speaker, “Construction Contracts Awareness, Notices and Brazilian Courts” - Hill / CIOB Masterclass 2014 - Disputes, the Law and Delay & Disruption in Construction Contracts, São Paulo, Brazil (April 2014);
- Panelist, “Commercial Conflicts Prevention, mediation and other methods of dispute resolution” - I Brazilian Arbitration and Commercial Mediation Congress, Belo Horizonte, Brazil (March 2014)
- Panelist, “Ethics in Mediation: Should Mediators Inform Authorities About Crimes Learned During Mediation?” – CPR II Annual Brazil Mediation Congress, Nova Lima, Brazil (April 2014).

Publications

- “DRBs Types and Characteristics: points to consider when choosing one” (title in Portuguese: Formas e Características dos Dispute Boards: considerações úteis na sua escolha); Chapter 12 of "Intensive-Capital Infrastructure Projects – Legal Challenges" ISBN 978-85-384-0480-4 (April 2017);
- “Enforceability of DRB's decisions in Brazil” (original title in Portuguese: Execução de Decisões de Comitês de Resolução de Disputas); Chapter 9 of "Dispute Resolution Boards on Infrastructure and Construction Contracts - A practical approach to the application of DRBs in Brazil" ISBN 978-85-7266-473-8, (May 2016);
- “Security for Costs on Arbitrations Governed by Brazilian Law” (original title in Portuguese: Caução às Despesas em Arbitragens Sujeitas à Lei Brasileira); Temas de Mediação e Arbitragem IV, Coordenadores Astrubal Franco Nascimeni, et al, 4^a ed.; São Paulo, Lex Editora, 2020, pgs 201 a 227, ISBN 978-65-9905-120-3, (September, 2020).