







#### Curriculum Vitae

# **Summary**

Arbitrator and mediator on the roster of several arbitration chambers, where he serves on domestic and international arbitrations combining a solid academic background with more than 25 years of experience as a transactional and litigation lawyer. Before becoming a full-time neutral, led a team providing all the services of a legal department to international companies without in-house lawyers in Brazil. Advised the top management of Fiat Automóveis (for 10 years), Petronas Lubrificantes (for 15 years), Joy Global (for 10 years) and Fiatengireering (for 13 years). Among other activities, advised such companies in tax, contractual, litigation and arbitration matters as well as in the implementation of corporate policies. Interfaced with General Counsels of foreign controlling shareholders; represented clients in administrative, tax, civil and commercial litigation as well as in arbitration; hired and managed on behalf of clients specialized law firms in areas such as environmental and criminal law; negotiated import and export contracts to and from the United States, Europe, Venezuela and Argentina.

#### **Education**

- Juris Doctor by Universidade Federal de Minas Gerais ("UFMG"), Belo Horizonte, Brazil in 1990:
- Undergraduate Teaching Assistant UFMG Commercial Law Department from 1988 to 1990:
- Post-Graduation Diploma in International Arbitration and Construction Contracts Arbitration, with merits SIA Queen Mary University of London 2015.

## **Experience**

# **Arbitrator and Mediator**

- Serves as arbitrator in domestic and international procedures held under the auspices of the main Brazilian arbitration chambers.
- Among recent cases, acted as chairman in two real estate development arbitrations involving hundreds of residential and commercial units; as co-arbitrator in an M&A dispute involving an Italian company investing in the Brazilian auto industry and as co-arbitrator in two green field mining development disputes, one of them involving foreign investors.
- Since June 2016, Pedro is the VP of Arbitration at CAMARB Camara de Arbitragem Empresarial Brasil where he is responsible for overseeing the Chamber's decisions regarding the arbitral proceedings (appointment and challenge of arbitrators etc.)
- Pedro is a mediator trained by the American Arbitration Association, the New York City Bar, the International Institute for Conflict Prevention & Resolution (CPR) and JAMS International (by invitation). He participated in commercial mediations in US and have being conducting commercial mediations in Brazil since 2015.
- Pedro was certified by the Dispute Board Foundation to work as a neutral on the Dispute Boards of the Olympic and Para Olympic Brazilian Games of 2016 and presides a DAB working on a major resettlement project in Brazil.

### Founding Partner at Advocacia Pedro Ribeiro (since June 2015)

- Provide services as arbitrator, mediator, DRB panelist and Alternative Dispute Resolution adviser.

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# Pedro Ribeiro, FCIArb

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### Of Counsel at Sacha Calmon & Misabel Derzi Advogados (2013 to 2015)

- Advised on commercial contracts, construction law and ADR with TAX related issues.

# <u>Legal Consultant at OSX do Brasil S.A. (EBX group)</u> (2012)

- Advised on management of construction contracts and best management practices for legal departments.

# Partner at Ribeiro de Oliveira Advogados (2000 to 2012)

- Managing Partner from 2005 to 2010.
- Responsible for the following work, done by the law firm as an outsourced in-house legal department:

<u>Contracts</u> – Drafted and negotiated several domestic and international contracts, including the purchase and sales of equipment, manufacture and distribution of lubricants, contracts following the models of the International Chamber of Commerce - ICC and FIDIC, as well as M&A agreements;

<u>Litigation</u> – Represented clients in litigation and arbitration proceedings regarding the above-mentioned activities;

<u>Contract Legal Management</u> – Assisted clients in negotiating and managing contracts and related claims and litigation with major corporations, such as GE, Petrobrás, MPX, Vale, Siemens, Odebrecht, Andrade Gutierrez and CSN, among others.

<u>Public Bids and Private Tenders</u> – Led a legal team advising various consortia in major Brazilian infrastructural public bids, such as the ones held by Aneel, Chesf, Valec, Codefasf, FURNAS, CPTM, Paranaguá Port, Infraero as well as in in private tenders in Brazil and abroad.

### Statutory Officer at Petronas Lubrificantes S.A. (2006 to 2008)

- Non-executive officer representing the foreign shareholder.

# <u>Legal Manager (outsourced) at Fiatengineering do Brasil Ltda. (d.b.a. Mairetecnimont)</u> (1997 to 2002)

- Drafted and negotiated several domestic and international contracts such as EPC, EPCM, Target price, Alliance, FIDIC etc. Advised in various consortia in major Brazilian infrastructural public bids, was responsible for the administrative proceedings on the Federal Court of Auditors and for filing injunctions to assure the right to present an offer.
- Managed commercial, civil, labor and tax litigation as well as construction claims and arbitrations with subcontractors and clients; was the leading lawyer on the Federal Court of the 2nd Region case regarding the illegality of the withholding of Social Security Taxes in turnkey construction contracts. Assisted in drafting bills for the sharing of the ISSQN tax due to more than one city by the same taxpayer in connection with allocation of tax risk in construction contracts.

# Lawyer at Ribeiro de Oliveira Advogados (1990 to 1999)

- As a senior associate, was responsible for filing and representing Fiat Automóveis do Brasil S.A. in more than 400 tax, civil and commercial lawsuits.
- As a junior associate, represented the firm clients on civil and commercial litigation. Was part of the team representing Mineração Morro Velho in the labor lawsuits following a lay-off of more than 2,000 employees, including the disputes filed by the labor unions.

#### **Additional Information**

Languages - Portuguese; working proficiency in English and intermediary proficiency in Italian and French.

<u>Organizations</u>: Chartered Institute of Arbitrators – CIArb, Fellow; Society of Construction Law, Overseas Membership; Dispute Resolution Board Foundation; Brazilian Arbitration Committee of ICC; Brazilian Arbitration Committee – CBAr; Member of the advisory board of the Câmara de Arbitragem Empresaria Brasil – CAMARB; Arbitration and Conciliation Committee of Brazilian Bar Association, Minas Gerais Chapter; Arbitration, Mediation and International Construction Committee – IBA.