

Eduardo T. Hidal
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Expertise

Business Mediation

Experience

Private and court mediation since 2004.
Member of the main mediation chambers in Brazil.
Former Co-coordinator and Lecturer in Mediation at FGV Direito SP Law School.
30 years' experience in finance at large local and multinational companies in the banking, manufacturing, and service industries.
18 years' experience in Corporate Credit.

Academic Background

Business Economics MBA USP (2004); Master of Business Administration GSB/Stanford (1978); CEAG/FGV (1975); Civil Engineering Polytechnic/USP (1974).

Mediation Training

The Center for Understanding in Conflict (2020); Harvard Negotiation Institute (2018); Rocky Mountain Retreat for ADR Practitioners (2017); The Institute for the Study of Conflict Transformation (2014); Trigon GmbH (2013); Harvard Negotiation Institute (2009); Instituto Familiaie (2009); ADR Group (2009); UC-Berkeley (2008); MTI - Mediation Training Institute International (2008); IMAB – Instituto de Mediação e Arbitragem do Brasil (2004).

Negotiation Training

PON/Harvard Law School (2009); Kellogg/Northwestern University (2008); Wharton/University of Pennsylvania (2007); PON/Harvard Law School (20067); GSB/Stanford University (2006); PON/Harvard Law School (2006); BSP-Business School São Paulo (2004).

Communication Training

The Center for Nonviolent Communication (2009); GV/EASP (2008); Stanford GSB (2006); BSP-Business School São Paulo (2005)

Publications

HIDAL, EDUARDO T., Métodos Alternativos de Solução de Conflitos – Negociação, “in” Lagrasta Neto, Caetano e Simão, José Fernando – Coordenação Geral; Dicionário de Direito de Família; Editora Atlas, São Paulo; 2015.

SAMPAIO, LIA REGINA CASTALDI e HIDAL, EDUARDO T., Negociação e Suas Técnicas; Mediação Comercial e Corporativa, “in” Bacellar, Roberto Portugal e Lagrasta, Valeria Ferioli, Conciliação e Mediação – ensino em construção, IPAM, ENFAM, São Paulo, 1ª. Edição, 2016.

Languages:

Native: Portuguese

Full Command: English

Intermediate: French, German, Spanish

For further information, kindly visit:

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<http://lattes.cnpq.br/5033429000386885>