

Name: **James Douglas Murray Junior**

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Academic Education:

- Law**
- Universidade do Vale do Itajaí - UNIVALI 2004;
 - Post-Graduation in Labor Law *Lato Sensu* (AMATRA - SC) 2005;
 - Post-Graduation in Business Law – Univ. Cândido Mendes 2005;
 - Judicial and Grafic expert - CONPEJ 2016;
 - Consumer Law – Practice - ESA PE 2017;
 - Arbitration course – Superior Law School - ESA PE 2017;
 - Mediation course - Superior Law School - ESA PE 2017;
 - Post-Graduation in Consumer Law - Univ. Cândido Mendes 2018;
 - ICFML/IMI: Inst. Certif. Form. Mediadores Lusófonos/International. Med. Inst. inc good practices for lawyers and mediators - 2017 ~ 2022;
 - LL.M in Business Law – Universidade UnyLeYa 2019;
 - LL.M in Maritime Law - Maritime Law Academy 2020;
 - MBA Insurance & Reinsurance Management - Escola de Negócios e Seguros 2020;
 - Judicial Conciliator & Mediator - CNJ/TJPE 2021.

Electrical Eng.: Universidade Católica de Petrópolis - UCP / RJ – 1976.

Language: Portuguese: native. English: fluent.

Summary of qualifications:

- Extrajudicial Mediator certified by ICFML (Instituto Certificação e Formação de Mediadores Lusófonos)
- Judicial Mediator certified by CNJ (Conselho Nacional de Justiça – TJPE)
- Mediator at chambers CAMARB (Câmara de Mediação e Arbitragem Empresarial – Brasil) and CAMES (Câmara de Mediação e Arbitragem Especializada)
- VP of the Mediation and Arbitration Chamber – OAB/PE – 2022/23
- Secretary of the Conciliation, Mediation and Arbitration Commission – OAB/PE – 2020/23;
- 43 years of experience, working in naval and offshore segment, being 15 years in the engineering area, 3 years in production planning segment, 19 years in procurement, purchasing and logistics segment and, in the last years, as project manager;
- International negotiation skills. Conflict management facilitation;
- Empretec / Sebrae (Entrepreneurs programme 2017);
- London Offshore Consultants, Brazil, LTDA - Senior Consultant (free lancer);
- ICFML – IMI: Certified Mediator - Abril 2018;
- Training & Practice programs with Marcelo Girade (2018/23) and Dulce Nascimento (2019/23)
- CAMARB – Mediators’ competition’ appraiser 2018, 2019;
- CMI Interser – Negotiation Meeting – appraiser 2019, 2020
- ODR Practitioner Certification Program_ODR Foundations Training, 2020.

Professional experience:

Vard Promar S/A (Shareholders: Vard Holdings (Fincantieri Group))

April 2018 ~ December 2019 (shipyard end of activities)

June 2011 ~ January 2017 as Deputy Director (w/o perspective of new orders).

Last Position: as Procurement Manager (reg. nr. 14).

- Leadership and Management as Project Manager of Transpetro LPG 4000m3 projects;
- Leadership and Management of the Procurement, Purchase, Logistics and Warehouse sectors for a portfolio of eight Gaseiros type vessels for Transpetro;
- Participation in all quotation processes, analysis of proposals, decision, negotiation and contracting of the companies for the construction of the Shipyard (approximately R\$ 109millions);
- Decision, negotiation and contracting of equipment and materials, for the eight LPG vessels for Transpetro.

Estaleiro Atlântico Sul S/A (Shareholders: Camargo Correa, Queiroz Galvão, PJMR and Samsung)

February 2007 ~ March 2011 (change in shareholder's control).

Last Position: Procurement Deputy Director (reg. nr. 07).

- Leadership and Management of the Procurement, Purchase, Logistics and Warehouse sectors for a portfolio of twenty-two Suezmax and Aframax type vessels for Transpetro involving, per vessel, the order of approx. 300 equipment and 4500 items of bulk materials. Participation in the lower hull project of the P55 - semi sub offshore platform;
- Collaboration with Management Engineers' Consulting on the "Excellence in Procurement" project (spend, SWOT, KPI and resource analysis, material classification, procurement strategy and supplier base);
- Collaboration with the consultancy of the ASSA Group, of the Warehouse Management System project, for automation of the processes of control and storage of materials using SAP;
- Collaboration in all quotation processes, analysis of proposals, decision, international negotiation and contracting of all the assets of the implementation of the new Shipyard (approx. R\$ 400millions), mainly in the areas of cutting, paneling, forming, treatment and painting, piping, handling of loads (cranes, jib cranes, goliath gantry cranes, hydraulic conveyors, etc.) and dock gate;
- Acting as Project Manager in the assembly and testing of 1500t Goliath Gantry Cranes;
- Decision, negotiation and contracting of equipment and materials (approx. R\$800millions), for fifteen Suezmax and Aframax vessels for Transpetro.

Estaleiro Itajaí S/A (Metalnave Group)

August 1999 ~ January 2007 (invitation to start a new naval pole in the Northeast of Brasil).

Last Position: Procurement Manager.

- Leadership and Management of the Purchase and Warehouse sectors for a portfolio of three LPG type vessels, one MPSOV vessel for Sealion / Petroserv and three AHTS vessels for Farstad / Petroserv.

Estaleiro Niterói S/A (Libra Group)

March 1996 ~ June 1999 (end of activities due to the market).

Last Position: Procurement Manager.

- Leadership in Procurement for the feasibility study of the implementation of the Niterói Shipyard with the initial purpose of constructing three 2300TEU Container vessels for proper Libra Group.

Estaleiro Ishibras S/A (Ishikawajima Harima Heavy Industries Group - Japan)

Industry Verolme - Ishibras S/A - IVI

December 1976 ~ January 1996 (end of activities in Brazil).

Last Position: Head of the Marine Design Department.

- Leadership and Management of the Electrical Department and, later, at the Marine Design Dept. participating in the projects of several medium and large vessels for Domestic and International Shipowners (Petrobras, Docenave, Marinha do Brasil and Chevron, BHP).